

# RESUME

## 1. Personal Details

Name: **HAYRAPETYAN GRIGOR**  
Date of Birth: 17 December 1979  
Place of Birth: Republic of Armenia  
Gender: Male  
Nationality: Armenian  
Citizenship: Republic of Armenia  
Address:

Work: Yerevan State University, Faculty of Economics and Management, Department of Economics and International Economic Relations  
Abovyan str. 52, Yerevan 0025, Armenia  
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## 2. Studying at Yerevan State University, Faculty of Economics and Management, Department of International Economic Relations

2002 – 2005 Post Graduate, PhD  
*Diploma of Candidate in Economics* U №02603 (Dec. 24, 2004)  
Majoring in International Economics  
PhD Thesis: Problems of the Trade Balance Regulation /at the Example of the Republic of Armenia/  
2000 – 2002 Master's Degree in Economics  
*Diploma of Master in Economics* AM №001535 (June 01, 2002)  
Majoring in International Economics  
Thesis: Balance of Payments as a Measure of the Republic of Armenia's Foreign Economic Activity  
1996 – 2000 Bachelor's Degree in General Economics  
*Diploma of Bachelor in General Economics* A №060516 (June 11, 2000)  
Majoring in General Economics  
Thesis: Balance of Payments and its Regulation

## 3. Language Skills

Armenian (native), Russian (fluent), English (good)

## 4. Computer Skills

MS Office with all its packages, STATA, EViews, SPSS

## 5. Academic Appointments

Sept. 2015- Yerevan State University, Faculty of Economics and Management  
Up to present Position: Deputy Dean on International Cooperation  
Sept. 2005 - Yerevan State University, Faculty of Economics and Management, Department of International Economic  
up to present Relations  
*Position:* Associate Professor, full-time  
*Courses:* 1. International Economics for BA students  
2. World Economy for BA students  
3. International Marketing for MA students  
4. Special course Foreign Economic Relations of Republic of Armenia for BA students  
Jan. 2007 – National Academy of Sciences of the Republic of Armenia, Institute of Economics named after M.Qotanyan  
Dec. 2014 *Address:* Grigor Lusavorich Str. 15, Yerevan 0015, Armenia, Tel. +374(10) 58-19-71, Fax +374(10) 56-92-81  
*Position:* Economist Researcher, part-time

- Sept.2008-  
up to present      Center for European Studies  
*Address:* A. Manukyan str. 1, Yerevan, Armenia, 0025. Tel. +374(10) 57-63-26  
*Position:* Lecturer  
*Courses:* International Economics for MA students
- June 2007 –  
July 2010          Centre for European Studies  
*Position:* Economist Researcher, part-time
- Sept. 2004 –  
June 2008        Hrachya Acharyan Yerevan University, Department of International Economics  
*Address:* Moskovyan St. 3, Yerevan, Armenia, Tel. +374(10) 526711  
*Position:* Lecturer, part-time  
*Courses:* International Economic Organizations for BA students
- Oct. 2003 –  
June 2005        Ternopol National Economics Academy of Ministry of Education and Science of Ukraine (Yerevan Branch)  
*Address:* Acharyan str. 31, Yerevan, Armenia, Tel.+374(10) 62-29-69  
*Position:* Lecturer, part-time  
*Courses:* 1. Investments for BA students  
2. International Economic Organizations for BA students  
3. International Corporations for BA students

## 6. Fellowships and Research Grants

- March 2014-  
March 2016      Academic Swiss Caucasus Net Programme (ASCN), Project Title-“*Role of identity, norms and beliefs in foreign policy of Armenia and Georgia*”, Senior Researcher.
- March 2014-  
Sep. 2014        Open Society Foundations, Project Title-*Approximation of Inclusive Education in Armenia to International Standards and Practices*, Senior Researcher.
- Dec. 2012 -  
June 2013        Local support for the “Trade Sustainability Impact Assessment of the DCFTA between the EU and Republic of Armenia”, Project implemented by ECORYS Nederland B.V.,
- Oct. 2010 -  
March 2012      The Economics Education and Research Consortium Research Grant # R10-042 “*Regional and International Trade of Armenia: Perspectives and Potentials*” (with Hayrapetyan V.)
- Oct. 2008 -  
March 2010      The Economics Education and Research Consortium Research Grant # R08-0082 “*The Determinants of the Attractiveness of National Higher Education Systems*” (with Hayrapetyan V.)
- Nov. 2007 -  
Oct. 2008        The Economics Education and Research Consortium Research Grant # R07-0261 “*Ukrainian Higher Educational Institutions Integration to the World Transnational Education Market*” (with HayrapetyanV.)
- Dec. 2005 -  
Dec. 2006        Translators team member “*Global Trade Financing*” by Harry M. Venedikian and Gerald A. Warfield
- Jan. 2003 -  
Dec. 2004        Research grant from Canadian International Development Agency and Center for Trade Policy and Law (Ottawa, Canada) Project Tite-“*Impact of WTO Accession on the Foreign Economic and Trade Relations of Armenia*”, Junior Researcher

## 7. Trainings

- June 30-July 02, 2016      Training Program: IANUS and IANUS II Capacity Building, Alexandru Ioan Cuza University, Romania, Iasi
- April 04-08,2016          Training Program: Internationalization of Higher Educational Institutions, I-Net Program, Georgia, Tbilisi
- Nov 19-21, 2015          Training Program: Qualitative Data Management and Analysis. Academic Swiss Caucasus Net Programme (ASCN), Georgia, Tbilisi
- Nov 06-08, 2014          Training Program: Making the Link from Research to Policy. Academic Swiss Caucasus Net Programme (ASCN), Yerevan Armenia
- May 31 - June 06, 2010      Training program: Regional Economic Integration, Local Decentralization, and Conflict Prevention: Perspectives for Democratic Progress and Stability in the Region of South Caucasus. Supported by DAAD, Bonn. Tbilisi State University, Georgia
- March 01-31, 2010        Erasmus Mundus External Cooperation Window for Georgia, Armenia and Azerbaijan. Academic staff

mobility program. ATEI of Thessaloniki, Greece

- June 19-22, 2008 Study tour to Central European University and Open Society Institute, Hungary
- June 17-18, 2008 Study tour to Research Institute for European Affairs and University of Vienna, Austria
- Feb. 2008 Internship in Econometrics, Kiev School of Economics, The Economics Education and Research Consortium
- Jan. 2006; Jun. 2005 Regional Seminar for Excellence in Teaching: Teaching International Relations and European Studies  
Dec. 2004; Jun. 2004 in Higher Education. Dnepropetrovsk National University, Ukraine. Higher Education Support  
Dec. 2003; Jun. 2003 Program of the Open Society Institute.

## 8. Conferences and Workshops

- July 01-03, 2011 Economics Education and Research Consortium – Russia and CIS: Research Seminar. The report of the final results of research “*Regional and International Trade of Armenia: Perspectives and Potentials*”. (with Hayrapetyan V.) Kiev, Ukraine. (in English)
- Dec. 18-20, 2010 Economics Education and Research Consortium – Russia and CIS: Research Seminar. The report of the interim results of research “*Regional and International Trade of Armenia: Perspectives and Potentials*”. (with Hayrapetyan V.) Kiev, Ukraine. (in English)
- June 26-28, 2010 Economics Education and Research Consortium – Russia and CIS: Research Seminar. The report of the research proposal “*Trade Potential for Armenia*”. (with Hayrapetyan V.) Lvov, Ukraine. (in English)
- June 27-30, 2009 Economics Education and Research Consortium – Russia and CIS: Research Seminar. The report of the final results of research “*The Determinants of the Attractiveness of National Higher Education Systems*”. (with Hayrapetyan V.) Kiev, Ukraine. (in English)
- Dec.19-21,2008 Economics Education and Research Consortium – Russia and CIS: Research Seminar. The report of the interim results of research “*The Determinants of the Attractiveness of National Higher Education Systems*”. (with Hayrapetyan V.) Kiev, Ukraine. (in English)
- July 03-05, 2008 Economics Education and Research Consortium – Russia and CIS: Research Seminar. The report of project of the research “*The Determinants of the Attractiveness of National Higher Education Systems*”. (with Hayrapetyan V.) Odessa, Ukraine. (in English)
- Jan. 25-29, 2008 Improving the Process of Teaching Courses in the Field of European Studies. Workshop. ECEILAW Project, Yerevan, Armenia in cooperation with Project “Institute of European Studies”, Tbilisi, Georgia
- July 07-09, 2007 Economics Education and Research Consortium – Russia and CIS: Research Seminar. The theme of report: *Ukrainian Higher Educational Institutions Integration to the World Transnational Education Market* (with Hayrapetyan V.) Kyiv, Ukraine. (in English).
- Jan. 20-24, 2006 Conference “Problems of Foreign Economic Relations Development and Attraction of Foreign Investments: Regional Aspect”. The theme of report: *The Necessity to apply the aimed-import-substitution policy in the Republic of Armenia*. Donetsk National University, Ukraine. (in Russian).

## 9. Publications

### Chapters in books:

1. Values and Identity as Sources of Foreign Policy in Armenia and Georgia. ASCN, Tbilisi 2016, 287p. Edited by Kornely Kakachia and Alexander Markarov, pp. 107-145, The Main Dimensions and Issues of Armenia’s Foreign Security Policy (With A. Markarov and N.Galstyan). (in English) <http://www.ascn.ch/dms/downloads/Research/Projects-Regional/Kakachia--Markarov--Ed--2016--Values-and-Identity-as-Sources0/Kakachia%2C%20Markarov%20%28Ed.%29%202016%20-%20Values%20and%20Identity%20as%20Sources.pdf>
2. *Armenia and Turkey in the Processes of Regional Economic Integration*. National Academy of Sciences of the Republic of Armenia, Institute of Economics named after M.Qotanyan. Yerevan 2012, 240p. Edited by V. Harutyunyan. Chapter 1 (With L. Sargsyan), pp.7-51. (in Armenian)
3. *Development of the Economic and Trade Relations between Armenia and the European Union*. National Academy of Sciences of the Republic of Armenia, Institute of Economics named after M.Qotanyan. Yerevan 2010, 177p. Edited by V. Harutyunyan. Chapter 2 (With D. Galoyan), pp. 37-61 and Chapter 3, pp. 61-79. (in Armenian)
4. *Turkey – EU – Armenia: Opportunities and Challenges*. YSU, Center of European Law and Integration. Yerevan 2009, 176p. Edited by A. Ghazinyan. Chapters 1.5-1.8; Chapters 2.6 and 3.3 (With K. Gevorgyan); Chapters 4.3-4.5. (in Armenian and in English) [http://www.ces.am/images/stories/CESPdf/turkey\\_arm.pdf](http://www.ces.am/images/stories/CESPdf/turkey_arm.pdf)

5. Harry M. Venedikian and Gerald A. Warfield “*Global Trade Financing*” Translation from English into Armenian. Yerevan State University. Yerevan 2006, 722p. Edited by T. Torosyan. Chapters 4-7, pp.133-309. (in Armenian)
6. *Impact of WTO Accession on the Foreign Economic and Trade Relations of Armenia*. Practical Textbook. Yerevan ART 2004, 158p. Edited by T. Torosyan. Section 3, pp. 56-77 and Section 6 (With A. Araqelyan), pp.131-146. (in Armenian)

#### Researches:

1. The ways to increasing the investment potential of Diaspora in the Armenian economy. Yerevan 2016, 152p. With Kristine Antonyan. (in Armenian)
2. *Approximation of Inclusive Education in Armenia to International Standards and Practices*, Open Society Foundations, Yerevan 2014, 35p. With Arevik Anapiosyan and Sofia Hovsepyan (in English) <http://www.osf.am/wp-content/uploads/2015/09/Policy-Paper-Inclusive-Education-AAnapiosyan.pdf>
3. *Armenia-EU Economic Relations: The Impact of the Deep and Comprehensive Free Trade Agreement on the Bilateral Trade Relations*. YSU, Center for European Studies. Yerevan 2012, 94p. With L. Barkhudaryan et al. (in Armenian and in English)
4. *Regional and International Trade of Armenia: Perspectives and Potentials*. EERC Working Paper №11/14E. Kyiv, EERC 2011, 48 p. With V. Hayrapetyan. (in English) [http://www.eerc.ru/default/download/creater/working\\_papers/file/02ba36156dc6502a94be73923a3c1b73e84a5fa9.pdf](http://www.eerc.ru/default/download/creater/working_papers/file/02ba36156dc6502a94be73923a3c1b73e84a5fa9.pdf)
5. *Global Financial Crisis and its Possible Impact on RA Economy*. YSU, Center of European Law and Integration. Yerevan 2010, 99p. Edited by A. Ghazinyan. With D. Avetisyan and K. Gevorgyan. (in Armenian) [www.ces.am/images/stories/CESPDF/financial\\_crisis\\_arm.pdf](http://www.ces.am/images/stories/CESPDF/financial_crisis_arm.pdf)
6. *The Determinants of the Attractiveness of National Higher Education Systems*. EERC Working Paper №09/08. Kyiv, EERC 2009, 41 p. With V. Hayrapetyan. (in English) [http://www.eerc.ru/default/download/creater/working\\_papers/file/2b7631832f7c514d92dcb03069b9809c0e3fcb5.pdf](http://www.eerc.ru/default/download/creater/working_papers/file/2b7631832f7c514d92dcb03069b9809c0e3fcb5.pdf)
7. *Integration of European higher education system and participation of Armenia in this process*. YSU, Center of European Law and Integration. Yerevan 2008, 57 p. With V. Bagdasaryan. (in Armenian and in English)
8. *Meeting the Copenhagen Economic Criteria: Republic of Armenia*. YSU, Center of European Law and Integration. Yerevan 2008, 51 p. With V. Bagdasaryan. (in Armenian) [www.ces.am/images/stories/CESPDF/copenhagen\\_criteria.pdf](http://www.ces.am/images/stories/CESPDF/copenhagen_criteria.pdf)

#### Scientific articles in academic journals:

1. *The peculiarities of the agricultural sector's development in Armenia*. Scientific Bulletin N6(248 2017) Odessa National University of Economics 2017. pp–32-41. (in English) [http://n-visnik.oneu.edu.ua/files/archive/nv\\_6\\_\(248\)\\_2017.pdf](http://n-visnik.oneu.edu.ua/files/archive/nv_6_(248)_2017.pdf)
2. *The Issues of The Public Debt of the Republic of Armenia*. Research Result. Economic Research N1 2017, Belgorod State National Research University, 2017. – pp.16-20. (in English) <http://rreconomic.ru/journal/download/1001>
3. *The Foreign Trade of Armenia with Main Partners*. Research Result. Economic Research N4 2016, Belgorod State National Research University, 2016. – pp.3-7 With Hayrapetyan V. (in English) <http://rreconomic.ru/journal/download/950>
4. *Armenian Diaspora and Foreign Economic Relations of Armenia*. The Transformation of the World Economic Cooperation at the Context of Present Global Challenges: Materials of the international scientific conference. May,17-18.2016. – Rostov-on-Don: Publ. OOO “AzovPechat”, 2016. – pp.21-24. (in Russian)
5. *Economic Relations between Armenia and the EU within the framework of Eastern Partnership*. Eastern chessboard: Geopolitical Determinants and Challenges in Eastern Europe and the South Causes, KSIĘGARNIA AKADEMICKA, Krakov 2015 pp. 231-247 With Hayrapetyan V. (in English)
6. *The Perspectives of the Armenia's Economic Development in the Context of Joining the EEU*. Mechanisms and Tools of Economic Growth of the Regional Economy: conditions, policy and prediction: Materials of the international scientific conference. – Rostov-on-Don: Publ. OOO “AzovPechat”, 2015. – pp. 12-18. With Hayrapetyan V. (in Russian)
7. *Financial Flows Management in RA's Inclusive Education*. Management of the Logistic Systems: Global Thinking – Effective Decisions (Part II): Materials of the international scientific-practical anniversary X South-Russian logistic forum,10-11 Oct. 2014. – Rostov-on-Don: publishing complex of RSEU, 2014. – pp. 7-14. (in Russian)
8. *Textile and Clothing Industry Development Issues in RA*. Yearbook 2013 Yerevan State University, Faculty of Economics. Yerevan 2014, pp.624-629.With Hayrapetyan V. (in Armenian)
9. *The Challenges of Economic Development in Iran*. Yearbook 2013 Yerevan State University, Faculty of Economics. Yerevan 2014, pp.618-623. With Hayrapetyan V. (in Armenian)
10. *The Realization of Eastern Partnership Program and its impact to RA Economy*. Eastern Partnership: Objectives - Experience – Challenges, KSIĘGARNIA AKADEMICKA, Krakov 2013, pp.365-373 (in Russian)
11. *The Impact of EU's Eastern Partnership program on Economy of RA*. The Contemporary Problems of Social and Economic Development in Armenia. National Academy of Sciences of the Republic of Armenia, Institute of Economics named after M.Qotanyan. Yerevan 2013, pp. 210-215. With Hayrapetyan V. (in Armenian)
12. *The Impact of Free Trade Possible Agreement with EU on Economy of RA*. Yearbook 2012 Yerevan State University, Faculty of Economics. Yerevan 2013, pp. 275-283. (in Armenian)
13. *The perspectives of Armenian export's expansion to the CIS countries*. Sixth Annual Scientific Conference of Russian-Armenian (Slavonic) University (Dec.04-09 2011): Collection of scientific works. Yerevan 2012, pp. 227-238. With Hayrapetyan V. (in Russian)

14. *The Export Potential of Armenia on the Neighboring Countries' Markets*. Yearbook 2011 Yerevan State University, Faculty of Economics. Yerevan 2011, pp. 264-280. With Hayrapetyan V. (in Russian)
15. *The Perspectives of Armenian Export Expanding*. Problems and Prospects of Cooperation between Countries of South-Eastern Europe within Context of Black Sea Economic Cooperation and GUAM. Collection of Scientific Works. Part II. Odessa-Sevastopol-Donetsk, 2011, pp. 819-825. With Hayrapetyan V. (in English) [http://www.nbu.gov.ua/portal/soc\\_gum/pips/2011\\_2/tom2/819.pdf](http://www.nbu.gov.ua/portal/soc_gum/pips/2011_2/tom2/819.pdf)
16. *Analysis of Migration Flows between Armenia and Turkey*. Bulletin of Yerevan State University, 133.5. Yerevan 2011, pp. 57-66. (in Armenian)
17. *The Main Problems of Armenian Economy at the Terms of Financial Crisis*. Economic crisis in Armenia and all over the world. National Academy of Sciences of the Republic of Armenia, Institute of Economics named after M.Qotanyan. Yerevan 2009, pp. 109-119. With T. Torosyan (in Armenian)
18. *The Impact of the European Neighborhood Policy on the Economic Development of Armenia*. Bulletin of Yerevan State University, 2(128). Yerevan 2009, pp. 141-149. (in Armenian)
19. *Estimation of the Determinants of National Higher Education Systems International Attractiveness/at the example of OECD countries*. Problems of Foreign Economic Relations Development and Attraction of Foreign Investments: Regional Aspect. Collection of scientific works. Donetsk National University, Donetsk 2009, Part III, pp.1090-1097. With Hayrapetyan V. (in Russian) [http://www.nbu.gov.ua/portal/soc\\_gum/prvs/2009\\_3/1090.pdf](http://www.nbu.gov.ua/portal/soc_gum/prvs/2009_3/1090.pdf)
20. *The Foreign Economic Relations of Armenia with European Union*. Bulletin of Yerevan State University, 3(123). Yerevan 2007, pp. 196-202. With T. Torosyan (in Armenian)
21. *The Perspectives of the Regional Economic Integration of Armenia*. Bulletin of Yerevan State University, 2(122). Yerevan 2007, pp. 190-193. (in Armenian)
22. *Competition Policy and World Trade Organization*. The Contemporary Problems of Social and Economic Development in Armenia. National Academy of Sciences of the Republic of Armenia, Institute of Economics named after M.Qotanyan, Yerevan 2007, pp. 431-434. (in Armenian)
23. *Analysis of Foreign Trade of the Republic of Armenia*. The Contemporary Problems of Social and Economic Development in Armenia. National Academy of Sciences of the Republic of Armenia, Institute of Economics named after M.Qotanyan. Yerevan 2007, pp. 434-438. (in Armenian)
24. *Economic Security of the Republic of Armenia and Ukraine under the Conditions of Globalization*. Present International Relations: Economics, Business, and Politics. Digest of reports, reports thesis and scientific works of the international scientific-practical conference. AltSTU. Barnaul 2006, pp. 428-443. With Hayrapetyan V. (in English)
25. *The Necessity to apply the aimed-import-substitution policy in the Republic of Armenia*. Problems of Foreign Economic Relations Development and Attraction of Foreign Investments: Regional Aspect. Collection of Scientific works. Donetsk National University, Donetsk 2006, Part I, pp. 39-45. (in Russian)
26. *The Necessity and Efficiency of Learning Process in Armenian Enterprises*. Finance and Economy. Armenia, No. 14-15(34-35) October-November 2003, pp. 14-16. (in Armenian)
27. *The Concept of Newly Organized Enterprises and Sponsoring Policy in the RA*. Finance and Economy. Armenia, No. 14-15(34-35) October-November 2003, pp. 46-48. (in Armenian)
28. *External Trade and Economic Relations of Republic of Armenia with Ukraine and Byelorussia*. Finance and Economy. Armenia, No. 8-9(28-29) June-July 2003, pp. 52-57. With T. Torosyan (in Armenian)